

Donna's Winning Edge

A PASSION FOR MAKING DREAMS COME TRUE



NEWS FROM YOUR REAL ESTATE CONSULTANT

August 2013

Dear Friends,

As most of you know, I recently took some time to experience and explore New Home sales – both condos and detached homes. It was an excellent opportunity to educate myself hands on with the process, hidden costs, as well as other aspects of this sector of the business where many buyers are unaware and unrepresented.

I have since returned to Royal LePage Signature bringing with me a wealth of knowledge to better advise my clients and enhance the buying experience, whether it is purchasing re-sale or new construction.



I look forward to speaking with each of you over the next few months and welcome your continued referrals and support.

Cheers,

Donna

HOME FINDER

If you are starting to look for a new home and you want to find out about New Listings as soon as they come on the market, ask about our FREE Home Finder System.

Our computers will search and match your exact wants and needs with all of the new homes that come on the market each day.

**For more information, just call me at 416-562-6062
or e-mail at dolam@trebnet.com**

fruits of labour

VISIT US AT WWW.FRUITSOFLABOUR.CA

In the Canadian Housing Market, Stable is the Word

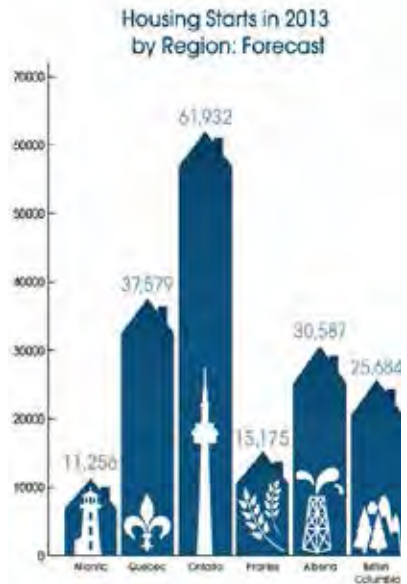
Genworth Canada, July 2013

After three years of varied periods of growth and decline across the country, the Canadian housing market is starting to stabilize, according to the latest housing report released by Genworth Canada. While the economy continues to strengthen, modest growth in the housing market is the trend for the next five years.

The current condition is due in part to the tightening of regulations, but also continued warnings to consumers on their debt levels. Consumers appear to be heeding the advice and stabilizing their financial position before the Bank of Canada begins to raise its rate. The Spring 2013 Metropolitan Housing Outlook notes that healthy employment gains since the end of the recession have helped move mortgage payments in arrears and bankruptcies to a downward trend, except in British Columbia where payments in arrears have flattened after an upward trend from 2008 to 2010.

Despite the low interest rates, price growth for both new and existing homes has been decelerating. The report also notes that while total mortgage approvals are falling, this decline is entirely fuelled by resale homes, as mortgage approvals for new homes increased by 3.4 per cent.

Ontario may be on its way to experience in 2013 its first decline in housing starts in four years, but as the economy continues to grow and unemployment declines, new home construction is expected to rise again in 2014.



GO GREEN: RECYCLE THIS NEWSLETTER!



After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

Just SOLD!



Gorgeous Pickering Family Home

Detached, 3 bdrm home with separate entrance and 1 bdrm nanny suite. Hardwood, renovated kitchen and baths, double car garage and driveway.

MARKET WATCH

See and interesting home?

No need to wonder about the price. No need to call a high-pressure sales agent who will just make you feel obligated. My computers can send you the information quickly and easily for any house, listed or sold, anywhere in town. Just ask me!

It's all part of my FREE, no-obligation Market Watch Service.

Leave the address on my voicemail **1-800-788-5982 205#**, anytime, 24 hours a day, and I'll fax, mail or email all the information on that listing within 24 hours.

Find a Local Business that Provides Outstanding Service

Each month we feature a small business that has a proven track record. Let us know if there is company you recommend. *This month it's:*



Markham Subaru

9401 Markham Rd.,
Markham ON L3P 3J3
www.markhamsubaru.com

Our dealership is proud to serve Subaru customers in Markham, Stouffville, Unionville, Uxbridge and surrounding areas.

Whether you choose to visit in person or shop online, you'll find a huge selection of new 2013 & 2014 Subaru models and used Subaru Certified Pre-Owned vehicles.

If you're already a Subaru owner, our Subaru Certified Technicians can provide the Genuine Subaru parts, accessories and quality service your vehicle deserves.

Contact Haider Ebrahim, Service and Parts Advisor at: (905) 209-0002 or email service@markhamsubaru.com

People On the Move

Anas & Rehab Hanafy

"Donna is the consummate real estate professional and gets the job done the way we want. This is the third time we have used her services and we are satisfied with her every time."



We now have two wonderful children under the age of 3 and she has made our housing transactions a breeze around our very busy schedules. Thank you Donna!"

cheering to your success

The Silent Market

In today's tight market, this may just be the edge you have been looking for to help you get Moving... Often, these properties are not even listed on the MLS. We call this our Silent Market.



WANTED: Tenants for Renovated Whitby Detached House - 4 bedrooms 2 and a half washrooms, lovely neighbourhood, close to highway , schools and shopping. \$1700 plus utilities.



Coming Soon!

2 Bedroom basement apartment separate entrance and laundry \$ 1100 plus utilities.

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This information is solely advisory, and should not be substituted for legal, financial or tax advice.



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