

Donna's Winning Edge

A PASSION FOR MAKING DREAMS COME TRUE



NEWS FROM YOUR REAL ESTATE CONSULTANT

November/December 2011

JOY! CELEBRATION! LOVE! PEACE!

A heartfelt **Thank You** goes out to all of you who have supported me in business this year as well as in previous years. Many of you have seen the value of your homes rise in recent years.

This year, the market has been active deep into the Fall/Winter months due to the unusually warm weather. The challenge this year has been the lack of inventory resulting in most properties selling quickly and often over-asking, especially in the downtown core.

Interest rates remain low and Canada's sound banking and economic foundation make it an attractive place for foreign capital. As a result, we expect the real estate market to remain strong in the coming year.

So from my home to yours, I wish you and your families a Happy and Blessed Holiday Season and a Fantastic 2012!

With warmest wishes and gratitude,

Donna



fruits of labour

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Pace of Home Sales Remains Brisk in October

Toronto MLS, November 3, 2011

“The pace of October resale home transactions remained brisk in the GTA. This bodes well for a strong finish to 2011,” said Toronto Real Estate Board President Richard Silver. “Home buyers who found it difficult to make a deal in the spring and summer due to a shortage of listings have benefitted from increased supply in the fall.”

The average selling price through the TorontoMLS® in October was \$478,137 – up eight per cent compared to October 2010.

“Sellers’ market conditions remain in place in many parts of the GTA. The result has been above-average annual rates of price growth for most home types,” said Jason Mercer, the Toronto Real Estate Board’s Senior Manager of Market Analysis.

“Thanks to low interest rates, strong price growth has not substantially changed the positive affordability picture in the City of Toronto and surrounding regions.”

FIND A LOCAL BUSINESS THAT GIVES PROVIDES OUTSTANDING SERVICE.

Each month we feature a small business that has a proven track record. Let us know if there is company you recommend. *This month it's:*



Unique Home Renovation and Landscaping

Professional, safe and reliable handyman for all your home renovation/repair and landscaping needs.

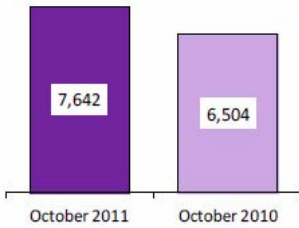
Contact Barry at: (416) 457-9764 or email at: barry.unique@gmail.com

GO GREEN: RECYCLE THIS NEWSLETTER!

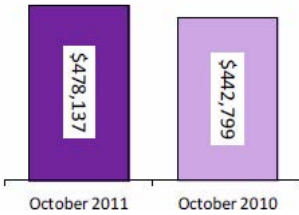


After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

TorontoMLS® Sales Activity



TorontoMLS® Average Price



MARKET WATCH

See and interesting home?

No need to wonder about the price. No need to call a high-pressure sales agent who will just make you feel obligated. My computers can send you the information quickly and easily for any house, listed or sold, anywhere in town. Just ask me!

It's all part of my FREE, no-obligation Market Watch Service.

Leave the address on my voicemail **1-800-788-5982 205#**, anytime, 24 hours a day, and I'll fax, mail or email all the information on that listing within 24 hours.

Welcome New Clients!

Here are some of the new clients who became members of our "Real Estate Family" this past month. Welcome and best wishes!



Ian & Bakham Hensbergen

(ref. by Solina Su & Long Vong)
New Condo Owners



Wit Kurwoski

(ref. by Niko)
New Home Owner

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends, family and neighbors to us.

HOME FINDER

If you are starting to look for a new home and you want to find out about New Listings as soon as they come on the market, ask about our FREE Home Finder System.

Our computers will search and match your exact wants and needs with all of the new homes that come on the market each day.

For more information, just call me at 416-562-6062 or e-mail at dolam@trebnet.com

cheering to your success

Thank You for Your Patronage!

These are some of the properties sold this year January to November 2011.



864 Roundelay Dr.



49-42 Pinery Trail



3 Pemberton #1005



34 Copping Rd.



204-10 Parkway Forest



900 Mt. Pleasant Rd. #1207



45 Huntingdale #301

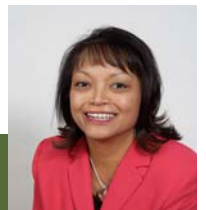


3151 Bridletowne Cr. #101



1230 Avenue Rd.

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